FOR THE WOMAN AND THE HOUSEHOLD—THINGS THAT INTEREST MAID AND MATRON

THE CONCEITED MAN

Ellen Adair Says He Is to Be Met With All Too Frequently.

Wemen are commonly supposed to be for a final tie-straightening or extra filled with an overweening vanity, and collar? Certainly not the girl! No, it is the man.

further, and uses the word Woman as a armonym for brainlessness and vapidity.

Now, what about the average man? In my upinion, there is a desp-rooted conceit at the heart of every man, a conceit much stronger and more unshakable than that popularly attributed to every woman. Its roots and tentacles go much deeper and are all the stronger because they lie below the surface.

below the surface.

To begin with, the average man cannot bear to be laughed at. He hates ridicule worse than anything else in the world. And why? Conceit, of course! Shyness, you may suggest? Certainly not! Upon the contrary. It is conceit Shimes out of 150. Even on the hundredth occasion, the contrary of the surface course by shyness.

of 163. Even on the hundredth occasion, if it were caused by shyness, what is shyness but a form of conceit?

Girls with brothers generally realize how conceited the average male is at bottom. On dance occasions, who is it that takes a couple of hours over dressing, hair-brushing, etc.? Is it the girl, popularly supposed to be so vain? No, how hearly always her brother or friend. She will tell you so, and believe her, for it is true. On leaving the house and entering the taxi or trolley, who is it entering the taxi or trolley, who is it that rushes madly back to the house

The Spirit of Xmas Giving

med her to slumber in former years.

the old acquaintances who live out town, and everybody is hoping that

thing; just let her go, even if she does send you a lovely gift. You'll get over ft, and maybe she'll be greatly relieved

next year when she can strike you off

the man. There are degrees and degrees in conceiling the man to the contrary.

"Vanity, thy name is Woman," he is saying inwardly all the time one is vainly dissertating on the subject.

No. It is almost impossible to persuade the average man that woman—every woman, be it understood—is not filled with various feminine foilles and conceil. A cortain type of man goes even further, and uses the word Woman as cently I was attending a reception, and a very pretty, charming girl said to me: "I do feel no dreadfully sorry for that poor, ferlorn little man in the corner over there! He is so handlcapped in his appearance! It is a shame that none of the girls will talk to him. I'm going right over to cheer him up!"

In vain I told her that her efforts would be mininterpreted, and her pity wasted—that probably he was the most conceited little baritam in the room. All in vain. Off she runhed to her fate, stimulated with the charitable intent of "cheering him up."

And she did. She cheered him up so thoroughly that an hour later he atrutted across the room like a little peacock with all his feathers out, as conceited as pos-sible. "Do you see that good-looking girl who was talking to me just now?" said he. "She really has quite a case on me. I was quite embarrassed. Guess I'd better look round and see her some time. It would please her, I know." And he rubbed his little hands together delightedly. He certainly was dreadfully homely looking and painfully insignificant. But he was appallingly conceited.

ne was appallingly conceited.

Conceit is certainly a splendid armor for the ups and downs of fickle fortune; there is no doubt of that.

ELLEN ADAIR.

The "Spugs" last year established themselves, and it is very lucky that they
did. "Spug" means, in short, Society for
the Prevention of Useless Giving, and is
as notable a movement in its own modis solved in many different ways. One is solved in many different ways. One woman describes her experience as fol-

est way as one centred around the deepest psychological problem. How many
of us wish our maiden aunt or our cousin up in the country was a Spug! Our
ice man would go away the day after
Christmas empty handed, and the cook's
room would be minus the test-tube hatpin holders and tomato pincushions which
woodd her to slumber in former years "I had always been petted and spoiled, and had as much money as I needed. I never knew what it meant to save. So when things just happened, as they do
to all of us without warning or without
anything else, I was left practically penniless. I knew absolutely nothing about
stenography, nobody wanted a companion,
and I was too old to begin to study a
trade. Besides, I hadn't time.
"So I decided they say the Everybody is saying, "Well, I'm not going to give such elaborate presents this year," everybody is trying to cut down

lews:

Mary Smith won't give something this year, so that they won't have to do the same. This is cowardly Christmas giv-"So I decided then and there, to become a visiting housekeeper. I went to several influential women and told them exactly how things stood. Most of them had housekeepers, that is, resident housekeep-ers. My plan was to oversee her work, A gift comes spontaneously, freely and rom the heart, not from the pocketbook. You should have the personal indepen-dence to give because you want to make some one happy, or to show her that you remembered her on that special occasion. as well as to hire help—coachmen, chauf-feurs, valets, ladies maids, chamber-maids, housemaids, etc. Each one of these has to be interviewed and watched, The idea is that a gift is an expression of sentiment, not of opulence. So, if you dislike Mary Smith, don't give her anyand paid. The bills have to be gone over. This means at least an hour or two at

each house every day.
"Intelligent help is hard to get, and when it is secured people will usually pay high to keep it. I had always been accustomed to managing servants myself, so I had no difficulty; in fact, I was particularly successful. One woman referred me to another, and I built up a fairly largely following. I got on an average of \$60 a month, according to the season. I got more in the winter when there was a great deal of accordance when there was a great deal of entertaining. I was paid extra for arranging the tables, menus, place-cards, flowers, etc., and sending out

invitations. Altogether, I made a very comfortable living."

This woman of 50 is only one of the many who have had to solve the problem of earning a living, and have solved it successfully.

Ways to Earn Money

change and circumstances change, and friends to whom you once sent a pair of silk stockings or gloves become mere acquaintances. It isn't that you care any less for them, but they are separated from you by some queer chance. Don't be tied down by habit to these people. A card is remembrance endugh. Cards are very charming now for every occasion, and since the thought alone counts, the true, sensible friend will appreciate it just as much. It isn't the spirit of Christmas to make giving an ordeal.

PRESENTS FOR "HIM"

This is the time of year when the ongaged girl and the nearly engaged and
(whisper it) the much-engaged girls all
begin to rack their brains to find out

Wallets for bills and cards, in black
leather, with places for four cigars,
costs only \$1.50, and fits exactly into the
vest pocket.

Wallets for bills and cards, in black what to give him. Bill may be quiet and Jee may be athletic and Jim may be quite a bit of a masculine "fusser," and James may be a traveling man—and to box. It costs \$4.50. auit all these particular temperaments is no easy matter. A prominent Chestnut

access matter. A prominent Chestnut attest shop shows some distinctly masculine gifts which may prove just the right impiration for the right "him."

Thermos bottles for the bachelor apartment are from \$3 up. A stand comes for these, with two tiny glasses, and costs \$3 and \$3.50.

A bright red leather auction bridge set, with the newest score (including nullos), accre-pad, pencil, two lovely gold-edged decks of cards, is only \$1.55.

Another auction case has six tiny brass ash trays with the other fittings. The whole is sensibly compact, and costs \$2.

A flat leather cigar case (perhaps for

MODES OF THE HOUR

It's a long way to summer, yet his and furbelow that there seems to be no frocks now designed for the winter re- present inclination to dispense with it. sorts are the signposts that point the For the girl who embroiders, the gown

pased present and for some time to come.

If one needed an excuse the beauty of the ribbons manufactured nowadays would certainly furnish it. There is everything that is wonderful in texture and design, sift, satin, gold and silver and coincred themes and velvet brocade is ribbons of seah width.

The freek pictures shows neveral fashing freek pictures also beings the famous Trilby aspired, makes of laundry an art. Hand-work of any sort, hemseltohing or embroidery add distinction to the simplest appared, but it is love's labor lost, if it is turned over to the ordinary, every-day is undress.

The fronk pictured shows neveral fash-features prominent at present. The g sleeve, the high collar, the wide the and the full sairt are all combined

the one gown. What reales it a creation of the super-five order is the design, appliqued allies the organism of the fronk itself and

the organdie of the fronk itself and affile of the stroke and the narrowest of plant wavet dots and the narrowest of plant braids are used in the repeding the should estably save money for herself, but the should also spend a little on planting the should also spend a little on planting the owner that the propers to be under the stroke are planted on the should are planted on the should have and to the man she may some day marry.

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There is incline and to the some that the woman who goes about her with the woman who goes about her with all the woman who goes about her with the woman who goes about her with the woman who goes about her with the tallowing spells of pleasure to light the stroke man the subject beautiful cortainly save money to the should also opend a difference of the man should have and the man the stroke of light the stroke man the subject beautiful cortainly save money to he should also opend a difference of the man should have and the man should be should be should also opend a dittie on planting the should care the man should ha

way to summer fashions.

Sleeves that extend almost, if not quits, to the knuckies are very much in evidence with the frecks and blouses for immediate wear, and their vogus will probably be an enduring one.

Itigh collers are made in so many alluring styles that they have won a position that is undeniably smart, though they are certainly not comfortable and, to many woman, extremely unbecoming.

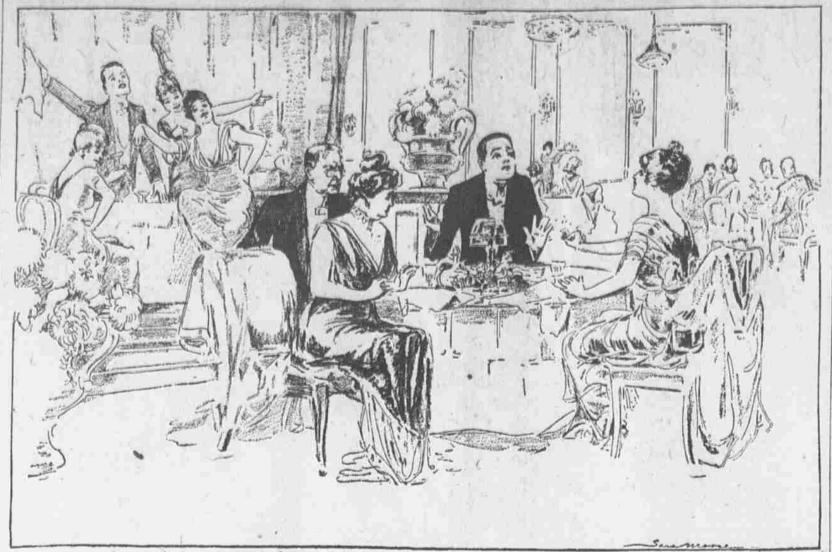
The girdle is a conspicuous feature, reset present and for some time to come.

The Business Woman

Every woman in business should have an object broader than more money-mak-ing. She should certainly save money-for hexaef, but she should also spend a little on pleasure. She owes this to her employer and to the man she may some day marry.

Correspondence of general interest to wessen residers will as printed on this page. Such correspondence eliminate the Mannan's Evitor, Eneming Ledger,

RECKLESS QUOTATIONS



By SARA MOORE "SHOULD AULD ACQUAINTANCE BE FORGOT?" "IT CAN'T BE DONE."

A Christmas Suggestion

Did you spend hours trying to decide what to give Aunt Sarah or Uncle Joe and then make up your mind that you hated Christmas anyhow and you were perfectly diagusted with shopping and all

Nowadays girls spend so many nights away from home that the little embroidered case is most acceptable. It's the simplest thing imaginable to make. It consists of a long, oblong piece of muslin or batiste, folded double, so that the same of the summer string bean. It contains very little water, and the difference between the consists of a long, oblong piece of explains the whole principle of dehydration, is shown by the following figures:

| The contains the seed of the summer string bean. It contains very little water, and the difference between the contains the whole principle of dehydration, is shown by the following figures:

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This can be lined with a color if you like, or left unlined. The dainty girl will appreciate one of these charming bags, which can be made small enough to fit in the over-night case since milady affects the creps de chine nightgown.

FOODS WITHOUT WATER

By MRS. CHRISTINE FREDERICK AUTHOR OF 'THE NEW HOUSEKERPING.'

perfectly diagusted with shopping and all its attendant evils? The mere man's gift is not half so hard to decide upon as an appropriate present for a particular woman. The girl who does needlework has a supreme advantage over her less fortunate sister. If the needlewoman is looking for a suggestion for her idle hours she should try to make the popular nightgown case.

Nowadays girls spend so many nights away from home that the little emsure of the sping the content of the sping the content of the sping product as in the fresh. In other words, the dried product as in the fresh. In other words, the dried product as in the fresh. In other words, the dried product as in the fresh. In other words, the dried product as in the fresh. In other words, the dried product as in the fresh. In other words, the dried product as in the fresh. In other words, the dried product as in the fresh. In other words, the dried product as in the fresh. In other words, the dried product as in the fresh. In other words, the dried product as in the fresh. In other words, the dried product as in the fresh. In other words, the dried in the dried product as in the fresh. In other words, the dried in the dried product as in the fresh. In other words, the dried in the dried product as in the fresh. In other words, the dried in the dried product as in the fresh. In other words, the dried in the dried product as in the fresh. In other words, the dried in the dried product as in the fresh. In other words, the dried in the dried product as in the fresh. In other words, the dried in the dried product as in the fresh. In other words, the dried in the dried product as in the fresh. In other words, the dried in the dried product as in the fresh. In other words, the dried in the dried product as in the fresh. In other words, the dried in the dried product as in the fresh. In other words, the fresh in the dried product as in the fresh. In other words, the fresh the year round in a peculiar state of the year round in a peculiar state of the year round in

A SMART FROCK OF PLEASING DESIGN.

Even though we cannot at this season, ten times as much protein and carbohy-

process, but just as they were when growing. These products are well estab-lished in the market, and while we may not use them in quantity, it is excellent to know of them, especially for soups and other vegetable dishes. Professor Barnerd, in California, has been working at his original dryer and experimenting with the dehydrating of fowl and meat quite successfully, although these prod-

ucts are not on the market.

The drying or evaporation of any food, as was said, condenses and increases its food value according to its bulk. That its food value according to its bulk. That is why sait codfish, sait pork, raisins, dried figs, etc., are very nourishing compared to their weight and bulk. Just because the dehydrating process removed the water originally in the food, so in our cooking we must first replace the water until the food has absorbed its natural amount of water. Therefore, we "soak" prunes and other dried fruit, codfish, dried mushrooms, and dry vegetables. mushrooms, and dry vegetables.

One of the advantages of these foods

nount of space they take products whether the process is per-formed by nature or a factory. The dried bean or pdip family should be our special winter friend. It is one of our chief meat replacers, and those who are seeking to cut living costs would be well to be on better terms with the lentil, the split pea, the dried lima, and other deviated foods. hydrated foods.

Housework an Aid to Beauty

Housework is an invaluable aid to the woman who would have a good figure. The good figure itself is a more or less relative term, varying according to the individual opinion. James prefers the tall, willowy girl: John leans toward the short, rounded style; Daniel may prefer the statuesque type, and fashion demands the slouching, shapeless style! Housework is not an invaluable aid toward attaining all of these, but it will do much toward giving a certain freedom and elas-ticity to the body. Nothing is more pathetic or more indi-

crous than the sight of a fat woman, trussed dutifully into a gown which "hedges her round and about" like the

trussed dutifully into a gown which "hedges her round and about" like the proverbial something or other. She breathes in audible graps, her features have a lurid purplish tint, her eyes stand out like those of a hunted animal In all, an appaing tableau!

A few simple exercises will relieve this. Sweeping is one of them. The woman who leans freely from the waist when she aweeps, and makes long, loose strokes with the broom, will find a great improvement in herself before many months. The waist becomes more clastic the muscles of the arm become firm, and the heavy feels of the upper arm becomes less stably. It is the same with the chest. Housework has the same tendency as athletics have to harden the muscles and do away with unnecessary avoirdupols. It sounds like gentle irony to be suggesting these things as a systematic treatment, but it is true, nevertheless. Cold water is good for the flesh, too, and sait baths are said to be reducing. The housework prescription is a safe one, as there is very little chance of its being overdone in these days of Christman shapping.

Where Woman is a Slave Whete woman is a played woman have no rights among the natives of Naw Guines. They are treated as slaves, worked almost to death and savagely hasten when their owners happen to be in a bad humor, which is often. It is their business to cultivate the fields of banatas and rica while their lords and masters extend to the fighting and hunting. If a man chooses to minder his wife no one interferss and nothing much assems to be thought of it.

A Clever Chinese Lass Topophine Grace Chan, a Chinese gir-new a student at the University of Cali-forzio, will, after her statestics, all her countrymes by estimate a newlodge and one of the first linear sin will do again but return among will be in mores.

A Thoughtless Customer 'I'm sure I'd love to help you, madam. What can I do for you?" said the salesgirl as she leaned over the counter with

sympathetic look.
"Well, I want to get a dress. You see, my aunt is coming on to spend Christ-mas with us, and she's very wealthy. She has a big house out in Cincinnati and all the gowns she likes. She just makes me feel so dowdy. Well, I'm hunting for a color which would become

me. Now, what would you suggest?"
"That all depends upon what you like, madam. Green's very good this season." "I have two green dresses now, I got one of them in Paris the last time I was there. We had a most delightful trip. Why, would you believe it, we went all the way over and back, including three weeks' stay in Venice, for five hundred-"Yes, miss, we have silk muslin here

I'll show you some. What color did you want?" "How very rude you are! I'll complain to the management this very day! It doesn't pay to try to educate these girls; they don't know enough to ap-preciate it."

The Tempting Table

By a Young Matron I believe Ellen, my little maid-servant, thinks me a dreadful crank about some things in the house, and especially about meals. She is a good cook, but when she first came to me ahe made no attempt to garnish the dishes, and was quite surprised when I said that I thought the look of the thing made all the difference the tasts.

JUST ALL THE DIFFERENCE. Ellen has learned, after many lessons, to set out the meals prettily, but only the other day I found her putting clean but dull-looking tumblers on the table. All the other, little things were quite nice; the sait lay smoothly in the saitnice; the salt lay smoothly in the salt-cellars, and had a pretty impression on it; the portions of bread were cut in small neat pieces; the silver shone till it seemed to smile; and every other detail was perfect—except the tumblers. They were quite clean, of course. Ellen is, very particular about that sort of thing. But they did not dazzle in the sun as well-polished glass should. I took a wine-glass up in my hand. It was just a little smeary, and a bit of fluff adhered to it here and there. I handed it back to Eilen, asked her a question, and found that it had not been wiped with the special glass-cloth I had

wiped with the special glass-cloth I had given her for the purpose.

Unless glass-cloths are kept for glasses alone, the tumblers will never look as they should. This is a very important point which young servants do not generally grasp at first.

THE SILVER AND KNIVES. Then the silver needs a little special attention. As well as keeping a piece of chamols leather over the silver basket. I made Ellen have a pollshing cloth, neatly folded, and all ready for use at the last moment. As she takes the silver from the basket to place it on the table, she rubs each piece first with the platecloth and then with the leather. Just a touch suffices, but it makes all the dif-

Knives, too, are so important. The knife handles are one of the things I see to myself. Ellen cleans the blades after use, and every now and then I clean the handles. I wash them with warm water and soap, rubbing them very thoroughly to get all the dark marks off the ivory, and when they are quite clean I rub lemon juice into them. This whitens the vory, and after another rinsing the haniles look like new.

A BRIGHT-LOOKING MAID. I am very proud of the appearance of my table, and still more about that of the maid who waits at it. Apart from

the maid who waits at it. Apart from anything else, I think that a sickly-looking maid is a dreadfully usly thing to have about the place.

I always take care that Ellen gets plenty of fresh air; in fact, I often take my turn at cooking, and send her out on errands, merely in order to give her the benefit of the walk. Some maids get dreadfully anemic for lack of change dreadfully anemic for lack of change and fresh air, but Ellen always looks healthy and bright, so that it is quite a pleasure to see her and be waited on by

So Thoughtful Wife-What time did you come home last night? Husband-Eleven-thirty.

Wife-I sat up until twelve. Husband-Yes. I sat on the front steps until you retired, so as not to disturb you.

him at all, so he said to his nearest

"Go!" exclaimed the neighbor leaf, "go where? Who ever heard of a leaf

That was just the chance the leaf

was working for, so he told all about

getting permission from Mother Tree

and how he had decided to see the

"And now good-bye," he added, "if

With a gay little flourish he jumped

on a passing breeze and disappeared

going any place!"

from sight.

CHILDREN'S CORNER

A Faithful Leaf

ONCE upon a time, in the fall of a he began looking around to see if any-year, all the leaves left the old body else had heard about his going. mother tree to explore the strange But all the leaves were busy tending to country around them. their own affairs and hadn't noticed

the small amount of space they take up in our pantry. Another is that there can be no possible danger of contamination from a canning process, and last, a small quantity, for reasons given above, will give as much nutriment as a large amount of fresh food. We should become better acquainted with dehydrated products whether the process. Their going began in the early fall. tree, "Oh. Mother Tree, I'm so tired of neighbor, "Well, I guess I'll go now." all the time. Please let me leave home and explore."

"Do you think you will like that," asked Mother Tree doubtfully, "aren't you afraid you'll be hungry?"

world. "Hungry!" laughed the leaf, "the very idea of a nice fat green leaf like I don't like it I'll come back home." me being hungry!"



Every one except one on the tip, tip fop of the big tree.

"Well, I don't know as that is so funny," said Mother Tree, "you are ter." green and fat because I feed you so well. If you so away from me you can't get any food."

myself." may go."

"Oh, goody," exclaimed the leaf, and | Copyright 1914-Clara Ingrom Judson.

All day long his brother and sister leaves watched for his return-but he didn't come-he didn't come! Next morning another little leaf said, "I'm tired of just hanging here! I'm going to see the world, too. I know

for he hasn't come back." You see, he didn't know that the poor little venturesome leaf was lying hungry and forlern in a lonesome fence corner.

my brother is having a beautiful time ""

So with a gay good-bye he too left the tree. The next day others left-every day

more and more of the brother and mister leaves left their good safe home and explored the world about them. Till at last every leaf was goneevery one except one on the tip, tip top

of the big tree. "Never you mind," he comforted the lonely tree, "I'll stay with you all win-

And he did.

The people passing that tree in the late winter saw that same haf up in "Don't worry about me." replied the the tip, tip top of the lonesome old leaf independently, "Til take care of tree, and they saw it rustle and laugh sh the cold winds romped through the "Very well," said Mother Tree, "you branches. It had more fun than the others who went away.

SHAKER SISTERS

of East Cantarbury, New Hampshire, announce their annual Philadelphia exhibit and sale of "Dorothy" Shaker Cloaks for auto, carriage, street and evening

BELLEVUE-STRATFORD PARLORS December 9th and 10th Last day, December 10th

All closks are broadcloth with silk-lined hoods and silk ribboug. Many are alls lined throughout. Seantiful pastel shades for the opera. Full or two-thirds longths, as dusired. In all sixes for women, girls and infants. Also a dainty line of Shaker fancy goods. Every steak much to individual requirements from 1914 models.

You are invited in inspect "Shaker" garments. On eachibities in Philadelphin only on the above days.

